



# Salesforce + Dedupely auto merge checklist

A step-by-step checklist to set up your first automated Salesforce deduplication job with Dedupely.

## The go-list: your first automated job checklist

### 1. The Setup

- ☐ Choose the object (Leads, Contacts, or Accounts)
- ☐ Create a Search Pad with high-certainty match options:
  - Leads: Email = Exact match
  - Contacts: First Name + Last Name + Email = Exact match
  - Accounts: Account Name + Billing Postal Code = Exact match
- ☐ Add filters to the Search Pad:
  - Created Date  $\geq$  90 days
  - Owner = Test User or unassigned
- ☐ Exclude records linked to Opportunities, Campaigns, or Cases
- ☐ Set merge rules on winning values:
  - Created Date/Last Modified Date: Most recent record
  - Custom priority fields: Most complete record

### 2. Scan and Review

- ☐ Run a scan with the Search Pad
- ☐ Spot-check 10–20 duplicate records
- ☐ Verify field winners are correct
- ☐ Confirm Opportunities and Campaigns remain linked
- ☐ Mark edge cases as “Skip”

### 3. Enable Auto Merge

- ☐ Open scan results and toggle auto merge on
- ☐ Choose frequency (ASAP, minutes, hours, days, months, or specific days of month)
- ☐ Click Start Auto Merge

### 4. Expand gradually

- ☐ Add one new match setup at a time
- ☐ Re-run scan → review → schedule
- ☐ Repeat until all safe duplicates are covered

### 5. Expand gradually

- ☐ Web-to-lead form duplicates
- ☐ Integration syncs
- ☐ Contacts added from field/mobile apps
- ☐ Recurring maintenance jobs



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